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2nd Quarter 2025

Shelby County - Sales by Zip Code

| | 2nd Quarter 2024 | | | | 2nd Quarter 2025 | | | | % Change from 2nd Quarter 2024 | | | |
|-------------------------------------|------------------|-----------------|------------------|-----------------------|------------------|-----------------|------------------|-----------------------|--------------------------------|-----------------|------------------|-----------------------|
| Zip Code | # of Sales | Average Size | Average Price | Average Price / Ft | # of Sales | Average Size | Average Price | Average Price / Ft | # of Sales | Average Size | Average Price | Average Price / Ft |
| 38002 - Arlington | <u>230</u> | 2,694 | \$459,288 | \$165 | <u>197</u> | 2,696 | \$460,721 | \$165 | -14.3% | 0.1% | 0.3% | 0.0% |
| 38016 - Cordova-North | <u>176</u> | 2,309 | \$304,937 | \$132 | <u>157</u> | 2,185 | \$280,625 | \$128 | -10.8% | -5.4% | -8.0% | -3.0% |
| 38017 - Collierville | <u>238</u> | 2,907 | \$560,626 | \$181 | <u>253</u> | 3,127 | \$562,706 | \$177 | 6.3% | 7.6% | 0.4% | -2.2% |
| 38018 - Cordova-South | <u>160</u> | 2,377 | \$337,627 | \$139 | <u>177</u> | 2,294 | \$322,645 | \$137 | 10.6% | -3.5% | -4.4% | -1.4% |
| 38028 - Eads | <u>11</u> | 4,418 | \$967,512 | \$219 | <u>11</u> | 3,512 | \$583,727 | \$180 | 0.0% | -20.5% | -39.7% | -17.8% |
| 38053 - Millington | <u>135</u> | 1,770 | \$269,145 | \$147 | <u>99</u> | 1,849 | \$272,928 | \$140 | -26.7% | 4.5% | 1.4% | -4.8% |
| 38103 - Downtown | <u>56</u> | 1,656 | \$437,221 | \$264 | <u>67</u> | 1,645 | \$330,310 | \$201 | 19.6% | -0.7% | -24.5% | -23.9% |
| 38104 - Midtown | <u>81</u> | 1,996 | \$303,323 | \$152 | <u>81</u> | 2,182 | \$377,952 | \$173 | 0.0% | 9.3% | 24.6% | 13.8% |
| 38105 - Greenlaw | 2 | 1,731 | \$151,143 | \$87 | <u>10</u> | 1,572 | \$174,500 | \$106 | 42.9% | -9.2% | 15.5% | 21.8% |
| 38106 - West Person/Elvis Presley | <u>115</u> | 1,247 | \$67,065 | \$54 | <u>78</u> | 1,260 | \$87,724 | \$67 | -32.2% | 1.0% | 30.8% | 24.1% |
| 38107 - North Memphis | <u>70</u> | 1,482 | \$155,963 | \$106 | <u>69</u> | 1,476 | \$129,772 | \$85 | -1.4% | -0.4% | -16.8% | -19.8% |
| 38108 - Jackson/Farmville | <u>99</u> | 1,121 | \$80,603 | \$70 | <u>75</u> | 1,153 | \$72,103 | \$62 | -24.2% | 2.9% | -10.5% | -11.4% |
| 38109 - Westwood | <u>213</u> | 1,220 | \$96,441 | \$79 | <u>205</u> | 1,276 | \$103,636 | \$81 | -3.8% | 4.6% | 7.5% | 2.5% |
| 38111 - University | 202 | 1,519 | \$214,599 | \$141 | <u>229</u> | 1,605 | \$244,031 | \$152 | 13.4% | 5.7% | 13.7% | 7.8% |
| 38112 - Rhodes College | <u>83</u> | 1,580 | \$196,661 | \$125 | <u>84</u> | 1,556 | \$221,949 | \$119 | 1.2% | -1.5% | 12.9% | -4.8% |
| 38114 - Defense Depot | <u>130</u> | 1,224 | \$96,927 | \$77 | <u>99</u> | 1,231 | \$91,604 | \$74 | -23.8% | 0.6% | -5.5% | -3.9% |
| 38115 - Hickory Hill North | <u>107</u> | 1,629 | \$148,466 | \$91 | <u>102</u> | 1,565 | \$130,245 | \$83 | -4.7% | -3.9% | -12.3% | -8.8% |
| 38116 - Whitehaven | <u>91</u> | 1,617 | \$148,456 | \$91 | <u>86</u> | 1,656 | \$149,424 | \$90 | -5.5% | 2.4% | 0.7% | -1.1% |
| 38117 - East Central/Poplar Perkins | 211 | 1,912 | \$366,613 | \$190 | <u>200</u> | 1,937 | \$350,532 | \$180 | -5.2% | 1.3% | -4.4% | -5.3% |
| 38118 - Oakhaven/Parkway Village | <u>158</u> | 1,411 | \$124,116 | \$88 | <u>122</u> | 1,451 | \$127,054 | \$86 | -22.8% | 2.8% | 2.4% | -2.3% |
| 38119 - Quince/Ridgeway | <u>90</u> | 2,541 | \$364,691 | \$142 | <u>110</u> | 2,337 | \$341,079 | \$145 | 22.2% | -8.0% | -6.5% | 2.1% |
| 38120 - River Oaks | <u>120</u> | 2,877 | \$558,930 | \$194 | <u>70</u> | 2,555 | \$451,414 | \$166 | -41.7% | -11.2% | -19.2% | -14.4% |
| 38122 - Berclair | <u>145</u> | 1,262 | \$143,319 | \$112 | <u>138</u> | 1,225 | \$143,576 | \$117 | -4.8% | -2.9% | 0.2% | 4.5% |
| 38125 - Southeast Shelby County | <u>107</u> | 2,211 | \$306,213 | \$135 | <u>103</u> | 2,218 | \$287,926 | \$127 | -3.7% | 0.3% | -6.0% | -5.9% |
| 38126 - South Memphis | <u>19</u> | 1,579 | \$143,339 | \$78 | <u>6</u> | 1,374 | \$47,083 | \$34 | -68.4% | -13.0% | -67.2% | -56.4% |
| 38127 - Frayser | 232 | 1,269 | \$96,914 | \$76 | 226 | 1,206 | \$90,970 | \$75 | -2.6% | -5.0% | -6.1% | -1.3% |
| 38128 - Raleigh | <u>178</u> | 1,419 | \$133,149 | \$94 | <u>144</u> | 1,442 | \$142,447 | \$97 | -19.1% | 1.6% | 7.0% | 3.2% |
| 38133 - Bartlett/Brunswick | <u>91</u> | 1,910 | \$309,509 | \$157 | <u>76</u> | 1,709 | \$274,562 | \$161 | -16.5% | -10.5% | -11.3% | 2.5% |
| 38134 - Bartlett | <u>106</u> | 1,699 | \$216,101 | \$127 | <u>135</u> | 1,639 | \$205,024 | \$125 | 27.4% | -3.5% | -5.1% | -1.6% |
| 38135 - Bartlett/Ellendale | <u>109</u> | 2,106 | \$305,918 | \$145 | <u>126</u> | 2,020 | \$292,097 | \$145 | 15.6% | -4.1% | -4.5% | 0.0% |
| 38138 - Germantown | <u>127</u> | 2,672 | \$472,398 | \$169 | <u>155</u> | 2,807 | \$503,232 | \$172 | 22.0% | 5.1% | 6.5% | 1.8% |
| 38139 - Germantown East | <u>82</u> | 3,748 | \$715,545 | \$191 | <u>75</u> | 3,668 | \$684,852 | \$179 | -8.5% | -2.1% | -4.3% | -6.3% |
| 38141 - Hickory Hill South | <u>79</u> | 1,535 | \$179,279 | \$117 | <u>75</u> | 1,544 | \$175,175 | \$113 | -5.1% | 0.6% | -2.3% | -3.4% |
| All | 4,058 | 1,897 | \$273,343 | \$140 | 3,840 | 1,912 | \$272,866 | \$139 | -5.4% | 0.8% | -0.2% | -0.7% |
| Median | | | \$208,000 | | | | \$215,000 | | | | 3.4% | |

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